

The Allendale Association

**Financial Report
with Additional Information
June 30, 2017**

The Allendale Association

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Independent Auditor's Report

To the Board of Trustees
The Allendale Association

Report on the Financial Statements

We have audited the accompanying financial statements of The Allendale Association (Allendale), which comprise the statement of financial position as of June 30, 2017 and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

To the Board of Trustees
The Allendale Association

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Allendale Association as of June 30, 2017 and the changes in its net assets, functional expenses, and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited The Allendale Association's 2016 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated December 22, 2016. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2016 is consistent, in all material respects, with the audited financial statements from which it has been derived.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated December 15, 2017 on our consideration of The Allendale Association's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering The Allendale Association's internal control over financial reporting and compliance.

Plante & Moran, PLLC

December 15, 2017

The Allendale Association

Statement of Financial Position

| | <u>June 30, 2017</u> | <u>June 30, 2016</u> |
|-------------------------------------------------|----------------------|----------------------|
| Assets | | |
| Cash and cash equivalents | \$ 511,992 | \$ 3,565,786 |
| Accounts receivable - Net | 3,414,930 | 3,028,516 |
| Pledges receivable - Net | 25,000 | 148,073 |
| Prepaid expenses and other | 166,643 | 144,064 |
| Investments | 7,154,199 | 6,482,038 |
| Property and equipment - Net | 13,034,777 | 14,040,767 |
| Bond issuance costs - Net | 111,069 | 121,878 |
| Advances and deposits | 23,287 | 51,402 |
| | <u>\$ 24,441,897</u> | <u>\$ 27,582,524</u> |
| Liabilities and Net Assets | | |
| Liabilities | | |
| Accounts payable and other accrued expenses | \$ 659,141 | \$ 713,551 |
| Accrued salaries, wages, and other compensation | 848,746 | 812,256 |
| Interest rate swap agreements | 98,565 | 250,814 |
| Bond payable | 3,717,800 | 4,146,400 |
| Accrued pension cost | 1,695,418 | 2,323,664 |
| | <u>7,019,670</u> | <u>8,246,685</u> |
| Net Assets | | |
| Undesignated | 10,193,755 | 12,654,114 |
| Board designated | 6,964,507 | 6,289,122 |
| | <u>17,158,262</u> | <u>18,943,236</u> |
| Temporarily restricted | 93,322 | 221,960 |
| Permanently restricted | 170,643 | 170,643 |
| | <u>17,422,227</u> | <u>19,335,839</u> |
| | <u>\$ 24,441,897</u> | <u>\$ 27,582,524</u> |

The Allendale Association

Statement of Activities Year Ended June 30, 2017 (with summarized totals for the year ended June 30, 2016)

| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total | |
|---------------------------------------------------------------------------------------------------|----------------------|---------------------------|---------------------------|----------------------|----------------------|
| | | | | 2017 | 2016 |
| Government Support | | | | | |
| Service fees and grants | \$ 25,649,702 | \$ - | \$ - | \$ 25,649,702 | \$ 31,210,636 |
| School lunch program | 180,958 | - | - | 180,958 | 270,103 |
| Public Support - Contributions and special events | 639,904 | 92,407 | - | 732,311 | 693,542 |
| Revenue and Gains | | | | | |
| Service fees - Third party | 307,812 | - | - | 307,812 | 355,701 |
| Client and family fees | 165,513 | - | - | 165,513 | 118,668 |
| Program sales | 32,355 | - | - | 32,355 | 35,413 |
| Net realized and unrealized gain (loss) on investments | 513,584 | 1,170 | - | 514,754 | (249,920) |
| Investment and dividend income | 172,364 | 623 | - | 172,987 | 175,369 |
| Change in fair value of interest rate swap agreements - Net of periodic settlement payments | 152,249 | - | - | 152,249 | (8,843) |
| Miscellaneous | 1,904 | - | - | 1,904 | 10,352 |
| Net assets released from restrictions | 222,838 | (222,838) | - | - | - |
| Total support and revenue | 28,039,183 | (128,638) | - | 27,910,545 | 32,611,021 |
| Expenses | | | | | |
| Program services: | | | | | |
| Residential treatment | 11,722,865 | - | - | 11,722,865 | 12,590,209 |
| North Chicago | 2,020,980 | - | - | 2,020,980 | 2,128,522 |
| Group homes | 1,866,550 | - | - | 1,866,550 | 2,631,512 |
| Benet Lake, WI | 1,916,443 | - | - | 1,916,443 | 2,015,514 |
| Special education | 8,876,670 | - | - | 8,876,670 | 9,679,487 |
| Foster care | 1,002,700 | - | - | 1,002,700 | 1,068,102 |
| Independent living | - | - | - | - | 96,306 |
| Youth community services | 112,412 | - | - | 112,412 | 342,922 |
| Outpatient clinic | 409,287 | - | - | 409,287 | 440,424 |
| Total program services | 27,927,907 | - | - | 27,927,907 | 30,992,998 |
| Support services: | | | | | |
| Management and general | 2,450,145 | - | - | 2,450,145 | 2,468,874 |
| Fundraising | 411,773 | - | - | 411,773 | 207,647 |
| Total support services | 2,861,918 | - | - | 2,861,918 | 2,676,521 |
| Total expenses | 30,789,825 | - | - | 30,789,825 | 33,669,519 |
| Decrease in Net Assets Before Pension-related Changes Other Than Net Periodic Benefit Cost | (2,750,642) | (128,638) | - | (2,879,280) | (1,058,498) |
| Pension-related Changes Other Than Net Periodic Pension Benefit Cost | 965,668 | - | - | 965,668 | (1,280,188) |
| Decrease in Net Assets | (1,784,974) | (128,638) | - | (1,913,612) | (2,338,686) |
| Net Assets - Beginning of year | 18,943,236 | 221,960 | 170,643 | 19,335,839 | 21,674,525 |
| Net Assets - End of year | \$ 17,158,262 | \$ 93,322 | \$ 170,643 | \$ 17,422,227 | \$ 19,335,839 |

See Notes to Financial Statements.

The Allendale Association

Statement of Functional Expenses Year Ended June 30, 2017 (with summarized totals for the year ended June 30, 2016)

| | 2017 | | | | | | | | | | | | | | |
|---------------------------------------------------------------|--------------------------|--------------------|--------------------|--------------------|----------------------|--------------------|-----------------------|--------------------------------|----------------------|---------------------|---------------------------|-------------------|--------------------|---------------------|---------------------|
| | Program Services | | | | | | | | | Support Services | | | Total Expenses | | |
| | Residential Treatment | North Chicago | Group Homes | Benet Lake | Special Education | Foster Care | Independent Living | Youth Community Services | Outpatient Clinic | Total | Management and General | Fundraising | Total | 2017 | 2016 |
| Salaries | \$ 6,967,109 | \$ 1,203,358 | \$ 1,127,474 | \$ 1,070,614 | \$ 5,145,197 | \$ 327,024 | \$ - | \$ 56,938 | \$ 180,690 | \$ 16,078,404 | \$ 1,352,222 | \$ 134,082 | \$ 1,486,304 | \$ 17,564,708 | \$ 19,348,477 |
| Employee benefits | 1,413,264 | 263,222 | 254,358 | 232,238 | 1,235,685 | 79,327 | - | 13,955 | 44,115 | 3,536,164 | 345,693 | 33,029 | 378,722 | 3,914,886 | 4,362,999 |
| Payroll taxes | 516,219 | 89,265 | 83,679 | 79,408 | 382,273 | 24,302 | - | 4,231 | 13,429 | 1,192,806 | 100,581 | 9,967 | 110,548 | 1,303,354 | 1,456,308 |
| Total salaries and related expenses | 8,896,592 | 1,555,845 | 1,465,511 | 1,382,260 | 6,763,155 | 430,653 | - | 75,124 | 238,234 | 20,807,374 | 1,798,496 | 177,078 | 1,975,574 | 22,782,948 | 25,167,784 |
| Professional fees and contract service payments | 448,824 | 67,494 | 40,976 | 54,303 | 268,941 | 10,184 | - | 17,642 | 46,544 | 954,908 | 242,944 | - | 242,944 | 1,197,852 | 1,371,470 |
| Supplies | 651,200 | 94,431 | 57,313 | 84,423 | 283,620 | 24,276 | - | 2,500 | 8,492 | 1,206,255 | 87,172 | 11,237 | 98,409 | 1,304,664 | 1,500,623 |
| Telecommunications | 91,952 | 6,411 | 10,313 | 13,822 | 38,841 | 9,467 | - | 1,514 | 6,004 | 178,324 | 7,776 | 980 | 8,756 | 187,080 | 216,563 |
| Postage and shipping | 20,612 | 3,637 | 3,472 | 3,801 | 15,379 | 1,166 | - | 178 | 645 | 48,890 | 5,352 | 4,510 | 9,862 | 58,752 | 58,090 |
| Occupancy | 406,363 | 47,362 | 49,197 | 178,658 | 570,581 | 30,393 | - | 7,093 | 60,159 | 1,349,806 | 20,959 | 3,489 | 24,448 | 1,374,254 | 1,450,566 |
| Equipment repairs, maintenance, and rentals | 60,686 | 12,113 | 4,641 | 11,454 | 40,652 | 1,720 | - | 235 | 2,906 | 134,407 | - | - | - | 134,407 | 174,414 |
| Insurance premiums | 179,103 | 31,599 | 30,168 | 33,030 | 127,351 | 10,136 | - | 1,550 | 5,605 | 418,542 | 24,206 | 2,743 | 26,949 | 445,491 | 380,546 |
| Outside printing, artwork, etc. | 8,836 | 979 | 935 | 1,024 | 4,918 | 354 | - | 48 | 175 | 17,269 | - | 6,484 | 6,484 | 23,753 | 28,252 |
| Local transportation | 108,791 | 23,939 | 20,851 | 14,477 | 47,947 | 37,903 | - | 2,322 | 4,098 | 260,328 | 11,712 | 213 | 11,925 | 272,253 | 335,695 |
| Training, conferences, and meetings | 16,442 | 2,259 | 2,157 | 2,721 | 4,611 | - | - | - | 304 | 28,494 | 11,138 | - | 11,138 | 39,632 | 20,008 |
| Subscriptions and reference publications | 625 | 218 | 36 | 220 | 598 | 12 | - | 2 | 247 | 1,958 | 168 | - | 168 | 2,126 | 5,529 |
| Client-specific assistance | 256,904 | 37,261 | 85,075 | 41,002 | 90,750 | 421,453 | - | 115 | 119 | 932,679 | - | - | - | 932,679 | 1,035,218 |
| Membership and accreditation dues | 16,476 | 2,764 | 2,761 | 6,879 | 26,907 | 887 | - | 136 | 1,461 | 58,271 | 1,205 | 400 | 1,605 | 59,876 | 98,706 |
| Staff recruitment and marketing advertising | 28,935 | 5,104 | 4,873 | 5,337 | 30,397 | 5,606 | - | 819 | 2,962 | 84,033 | 5,099 | - | 5,099 | 89,132 | 116,177 |
| Interest expense and financing fees | 88,547 | 24,148 | 2,796 | 2,863 | 63,468 | 5,465 | - | 1,081 | 11,705 | 200,073 | 4,681 | 2,016 | 6,697 | 206,770 | 231,343 |
| Bad debt expense | 1,484 | - | - | - | 10,059 | - | - | - | (893) | 10,650 | - | 123,073 | 123,073 | 133,723 | 8,335 |
| Miscellaneous, primarily special event fees | 28,255 | 768 | 1,449 | 3,220 | 9,259 | 492 | - | 6 | 383 | 43,832 | 1,238 | 78,749 | 79,987 | 123,819 | 14,667 |
| Depreciation | 412,238 | 104,648 | 84,026 | 76,949 | 479,236 | 12,533 | - | 2,047 | 20,137 | 1,191,814 | 227,999 | 801 | 228,800 | 1,420,614 | 1,455,533 |
| Total functional expenses for year ended June 30, 2017 | \$11,722,865 | \$2,020,980 | \$1,866,550 | \$1,916,443 | \$8,876,670 | \$1,002,700 | \$ - | \$ 112,412 | \$ 409,287 | \$27,927,907 | \$2,450,145 | \$ 411,773 | \$2,861,918 | \$30,789,825 | |
| Total functional expenses for year ended June 30, 2016 | \$12,590,209 | \$2,128,522 | \$2,631,512 | \$2,015,514 | \$9,679,487 | \$1,068,102 | \$ 96,306 | \$ 342,922 | \$ 440,424 | \$30,992,998 | \$2,468,874 | \$ 207,647 | \$2,676,521 | | \$33,669,519 |

The Allendale Association

Statement of Cash Flows

| | Year Ended | |
|----------------------------------------------------------------------------------------|-------------------|---------------------|
| | June 30, 2017 | June 30, 2016 |
| Cash Flows from Operating Activities | | |
| Decrease in net assets | \$ (1,913,612) | \$ (2,338,686) |
| Adjustments to reconcile decrease in net assets to net cash from operating activities: | | |
| Depreciation | 1,420,614 | 1,455,533 |
| Bond cost amortization | 10,809 | 10,810 |
| Net realized and unrealized (gains) losses on investments | (514,754) | 249,920 |
| Change in fair value of interest rate swap agreements | (152,249) | 8,843 |
| Bad debt expense | 133,723 | 8,335 |
| Changes in operating assets and liabilities which (used) provided cash: | | |
| Accounts receivable | (520,137) | (213,697) |
| Pledges receivable | 123,073 | - |
| Prepaid expenses and other | (22,579) | (3,383) |
| Advances and deposits | 28,115 | (15,958) |
| Accounts payable and other accrued expenses | 62,635 | (947,454) |
| Accrued pension cost | (628,246) | 1,131,241 |
| Net cash used in operating activities | (1,972,608) | (654,496) |
| Cash Flows from Investing Activities | | |
| Proceeds from sales of investments | 6,614,630 | 2,328,231 |
| Purchases of investments | (6,772,037) | (2,461,614) |
| Capital expenditures | (495,179) | (631,377) |
| Net cash used in investing activities | (652,586) | (764,760) |
| Cash Flows from Financing Activities - Payments on bond | (428,600) | (413,400) |
| Net Decrease in Cash and Cash Equivalents | (3,053,794) | (1,832,656) |
| Cash and Cash Equivalents - Beginning of year | 3,565,786 | 5,398,442 |
| Cash and Cash Equivalents - End of year | <u>\$ 511,992</u> | <u>\$ 3,565,786</u> |
| Supplemental Disclosure of Cash Flow Information - | | |
| Cash payments of interest | <u>\$ 145,468</u> | <u>\$ 162,082</u> |

The Allendale Association

Notes to Financial Statements June 30, 2017 and 2016

Note I - Nature of Business and Significant Accounting Policies

The Allendale Association (Allendale) is a private, not-for-profit organization dedicated to excellence and innovation in the care, treatment, education, and advocacy for children and youth with serious emotional, mental health, and behavioral challenges. Allendale is supported financially by government funding (primarily from the State of Illinois), program services from third parties, and private contributions. Founded in 1897, Allendale serves emotionally troubled youths and their families in northern Illinois and southern Wisconsin through residential treatment, community-based group homes, day treatment education, foster care, independent living, community-based mentoring, and an outpatient clinic.

Basis of Presentation - The accompanying financial statements of Allendale have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP).

Classification of Net Assets - Net assets of Allendale are classified as unrestricted, temporarily restricted, or permanently restricted depending on the presence and characteristics of donor-imposed restrictions limiting Allendale's ability to use or dispose of contributed assets or the economic benefits embodied in those assets.

Donor-imposed restrictions that expire with the passage of time or can be removed by meeting certain requirements result in temporarily restricted net assets. Permanently restricted net assets result from donor-imposed restrictions that limit the use of net assets in perpetuity. Earnings, gains, and losses on restricted net assets are classified as unrestricted unless specifically restricted by the donor or by applicable state law.

Investments - Investment securities are recorded at fair value in the statement of financial position. Gains and losses, both realized and unrealized, are recorded in the statement of activities.

Property and Equipment - Property and equipment are recorded at cost when purchased or at fair value at the date of donation and are being depreciated on a straight-line basis over their estimated useful lives. Generally, items with a useful life of one year or more and value of more than \$500 are capitalized. Upon sale or retirement, the cost and related accumulated depreciation are eliminated from the respective accounts and the resulting gain or loss is allocated between program and support services in the statement of activities. Costs of maintenance and repairs are charged to expense when incurred.

Bond Issuance Costs - Bond issuance costs are amortized using the straight-line method over the term of the related bond.

The Allendale Association

Notes to Financial Statements June 30, 2017 and 2016

Note I - Nature of Business and Significant Accounting Policies (Continued)

Revenue and Public Support - Fees for services are recognized as revenue as the services are performed. Grant revenue and public support are recorded in the period to which they apply, except for contributions. Contributions received, including unconditional promises and noncash assets, are recognized as revenue when the donor's commitment is received. All contributions are recorded at their fair value. Conditional promises are recorded when donor stipulations are substantially met. Contributions are reported as either temporarily or permanently restricted support if they are received with donor stipulations that limit the use of the donated assets. When a stipulated time restriction ends or a purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. This includes donor-restricted contributions whose restrictions are met within the same year as received. Permanently restricted endowment net assets have been restricted by donors to be maintained in perpetuity.

Pledges Receivable - Unconditional promises to give that are expected to be collected within one year are recorded as pledges receivable at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. Allendale provides an allowance for estimated uncollectible contributions based on its historical experience of the relationship between actual bad debts and net amounts pledged.

Accounts Receivable - Accounts receivable are carried at the original billing amount. The valuation of accounts receivable is based upon management's estimate of the collectibility of such receivables. Management reviews trade accounts receivable on a consistent basis and follows up with those customers that are delinquent. Management records a specific reserve when the collectibility of a receivable balance is uncertain. Management also records a general billing reserve based on historical billing adjustments which may occur for a variety of reason.

Contributed Materials and Services - No amounts have been reflected in the financial statements for donated volunteers' time because the contributed services do not meet the criteria for recognition as defined by accounting principles generally accepted in the United States of America. However, a substantial number of volunteers have donated significant amounts of time toward the activities of Allendale. Donated materials, if significant in amount, are included in public support at fair value. It is the policy of Allendale to record gifts of long-lived assets without stipulation as unrestricted support.

The Allendale Association

Notes to Financial Statements June 30, 2017 and 2016

Note I - Nature of Business and Significant Accounting Policies (Continued)

Concentration of Credit Risk - Allendale's financial instruments that are exposed to concentrations of credit risk consist primarily of cash, which is placed with high-quality financial institutions. At times, cash balances may be in excess of the Federal Deposit Insurance Corporation insurance limits. Management believes that credit risk related to these deposits is minimal.

Cash Equivalents - For the purpose of the statement of cash flows, Allendale considers all highly liquid investment instruments purchased with a maturity of three months or less to be cash equivalents. Allendale maintains its cash and cash equivalents primarily in First American Bank and Fifth Third Bank accounts.

Functional Allocation of Expenses - The costs of providing the program and support services have been reported on a functional basis in the statement of activities. Allendale uses a cost allocation formula to charge indirect costs to programs. The formula is the result of a number of cost allocation procedures based on the applicable functional expense. Factors used for allocating costs include full-time equivalent staff, square footage of space utilized, and number of telephones utilized. Certain expenses included in program services include these cost allocation procedures. Although the methods of allocation used are considered reasonable, other methods could be used that would produce a different amount.

Tax Status - Allendale is a not-for-profit corporation and is exempt from tax under the provisions of Internal Revenue Code Section 501(c)(3). Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken by Allendale and recognize a tax liability if Allendale has taken an uncertain position that more likely than not would not be sustained upon examination by the IRS or other applicable taxing authorities.

Use of Estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Subsequent Events - The financial statements and related disclosures include evaluation of events up through and including December 15, 2017, which is the date the financial statements were available to be issued.

The Allendale Association

Notes to Financial Statements June 30, 2017 and 2016

Note 1 - Nature of Business and Significant Accounting Policies (Continued)

Upcoming Accounting Changes - The Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2016-14, *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities*, in August 2016. ASU No. 2016-14 requires significant changes to the financial reporting model of organizations that follow FASB not-for-profit rules, including changing from three classes of net assets to two classes: net assets with donor restrictions and net assets without donor restrictions. The ASU will also require changes in the way certain information is aggregated and reported by Allendale, including required disclosures about liquidity and availability of resources. The new standard is effective for Allendale's year ending June 30, 2019 and thereafter and must be applied on a retrospective basis. The new standard is expected to have an effect on Allendale's financial statements. Allendale expects changes in presentation on the financial statements; however, the standard will not have any effect on operations.

In May 2014, the FASB issued ASU No. 2014-09, *Revenue from Contracts with Customers (Topic 606)*, which will supersede the current revenue recognition requirements in Topic 605, *Revenue Recognition*. The ASU is based on the principle that revenue is recognized to depict the transfer of goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The ASU also requires additional disclosure about the nature, amount, timing, and uncertainty of revenue and cash flows arising from customer contracts, including significant judgments and changes in judgments and assets recognized from costs incurred to obtain or fulfill a contract. The new guidance will be effective for Allendale's year ending June 30, 2019. The ASU permits application of the new revenue recognition guidance to be applied using one of two retrospective application methods: retrospectively to each period presented (full retrospective method) or retrospectively with the cumulative effect of initially applying the guidance recognized at the date of initial application (the cumulative catch-up transition method). Allendale will most likely adopt the cumulative catch-up transition method if implementation of the standard does not result in a significant adjustment. Management is currently evaluating the contracts in place to determine the full impact the standard will have and plans to complete prior to the implementation date.

The Allendale Association

Notes to Financial Statements June 30, 2017 and 2016

Note 1 - Nature of Business and Significant Accounting Policies (Continued)

In February 2016, the FASB issued ASU No. 2016-02, *Leases*, which will supersede the current lease requirements in ASC 840. The ASU requires lessees to recognize a right-of-use asset and related lease liability for all leases, with a limited exception for short-term leases. Leases will be classified as either finance or operating, with the classification affecting the pattern of expense recognition in the statement of operations. Currently, leases are classified as either capital or operating, with only capital leases recognized on the balance sheet. The reporting of lease-related expenses in the statements of operations and cash flows will be generally consistent with the current guidance. The new lease guidance will be effective for Allendale's year ending June 30, 2021 and will be applied using a modified retrospective transition method to the beginning of the earliest period presented. The new lease standard is expected to have an effect on Allendale's financial statements as a result of the leases for various locations which are classified as operating leases. Allendale expects long-term assets and lease liabilities to increase upon adoption; however, the effects on the changes in net assets are not expected to be significant as recognition and measurement of expenses and cash flows for leases will be substantially the same under the new standard.

Note 2 - Accounts Receivable

Accounts receivable consist of the following:

| | 2017 | 2016 |
|----------------------------------------------------------|---------------------|---------------------|
| Program service fees and grants - Net of billing reserve | \$ 3,449,446 | \$ 3,034,603 |
| Outpatient clinic | 43,468 | 71,428 |
| Other | 11,125 | 6,497 |
| Less allowance for doubtful accounts | (89,109) | (84,012) |
| Total | <u>\$ 3,414,930</u> | <u>\$ 3,028,516</u> |

Note 3 - Pledges Receivable

Amounts due from donors for unpaid pledges of contributions as of June 30, 2017 and 2016 are \$25,000 and \$148,073, respectively. An allowance for uncollectible pledges of \$19,850 is included in the pledges receivable as of June 30, 2016. Allendale's pledges receivable for both June 30, 2017 and 2016 include a \$25,000 bequest that will be paid to Allendale upon the donor's death.

Note 4 - Fair Value Measurements

Accounting standards require certain assets and liabilities be reported at fair value in the financial statements and provide a framework for establishing that fair value. The framework for determining fair value is based on a hierarchy that prioritizes the inputs and valuation techniques used to measure fair value.

Fair values determined by Level 1 inputs use quoted prices in active markets for identical assets or liabilities that Allendale has the ability to access.

Fair values determined by Level 2 inputs use other inputs that are observable, either directly or indirectly. These Level 2 inputs include quoted prices for similar assets and liabilities in active markets and other inputs such as interest rates and yield curves that are observable at commonly quoted intervals.

Level 3 inputs are unobservable inputs, including inputs that are available in situations where there is little, if any, market activity for the related asset. These Level 3 fair value measurements are based primarily on management's own estimates using pricing models, discounted cash flow methodologies, or similar techniques taking into account the characteristics of the asset.

Allendale does not currently utilize any Level 3 inputs.

In instances whereby inputs used to measure fair value fall into different levels in the above fair value hierarchy, fair value measurements in their entirety are categorized based on the lowest level input that is significant to the valuation. Allendale's assessment of the significance of particular inputs to these fair value measurements requires judgment and considers factors specific to each asset or liability.

The following tables present information about Allendale's assets and liabilities measured at fair value on a recurring basis at June 30, 2017 and 2016 and the valuation techniques used by Allendale to determine those fair values.

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Notes to Financial Statements June 30, 2017 and 2016

Note 4 - Fair Value Measurements (Continued)

Assets and Liabilities Measured at Fair Value on a Recurring Basis at June 30, 2017

| | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | Net Asset Value | Balance at June 30, 2017 |
|-----------------------------------------|-------------------------------------------------------------------------------|-----------------------------------------------------------|----------------------------------------------------|--------------------|-----------------------------|
| Assets | | | | | |
| Marketable equity funds: | | | | | |
| U.S. large cap | \$ 305,752 | \$ - | \$ - | \$ - | \$ 305,752 |
| U.S. mid cap | 169,435 | - | - | - | 169,435 |
| International | 135,499 | - | - | - | 135,499 |
| Real estate fund | 103,115 | - | - | - | 103,115 |
| Fixed-income funds: | | | | | |
| Corporate bonds | - | 716,778 | - | - | 716,778 |
| International bonds | - | 211,628 | - | - | 211,628 |
| Government agency bonds | - | 159,751 | - | - | 159,751 |
| Equity mutual funds | 3,209,904 | - | - | - | 3,209,904 |
| Fixed-income mutual funds | 884,391 | - | - | - | 884,391 |
| U.S. Treasury securities | - | 346,799 | - | - | 346,799 |
| Hedge funds | - | - | - | 638,757 | 638,757 |
| Total assets | <u>\$ 4,808,096</u> | <u>\$ 1,434,956</u> | <u>\$ -</u> | <u>\$ 638,757</u> | <u>\$ 6,881,809</u> |
| Liabilities - Interest rate swap | | | | | |
| | <u>\$ -</u> | <u>\$ 98,565</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ 98,565</u> |

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Notes to Financial Statements June 30, 2017 and 2016

Note 4 - Fair Value Measurements (Continued)

Assets and Liabilities Measured at Fair Value on a Recurring Basis at June 30, 2016

| | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | Net Asset Value | Balance at June 30, 2016 |
|-----------------------------------------|-------------------------------------------------------------------------------|-----------------------------------------------------------|----------------------------------------------------|--------------------|-----------------------------|
| Assets | | | | | |
| Marketable equity funds: | | | | | |
| U.S. large cap | \$ 1,085,133 | \$ - | \$ - | \$ - | \$ 1,085,133 |
| U.S. mid cap | 465,945 | - | - | - | 465,945 |
| U.S. small cap | 173,843 | - | - | - | 173,843 |
| International | 617,683 | - | - | - | 617,683 |
| Emerging markets | 434,539 | - | - | - | 434,539 |
| Real estate fund | 311,823 | - | - | - | 311,823 |
| Fixed-income funds: | | | | | |
| Corporate bonds | - | 713,615 | - | - | 713,615 |
| International bonds | 269,943 | 277,854 | - | - | 547,797 |
| Government agency bonds | - | 176,180 | - | - | 176,180 |
| Equity mutual funds | 152,097 | - | - | - | 152,097 |
| Mutual funds - Other | 678,409 | - | - | - | 678,409 |
| U.S. Treasury securities | - | 266,330 | - | - | 266,330 |
| Hedge funds | - | - | - | 595,986 | 595,986 |
| Total assets | <u>\$ 4,189,415</u> | <u>\$ 1,433,979</u> | <u>\$ -</u> | <u>\$ 595,986</u> | <u>\$ 6,219,380</u> |
| Liabilities - Interest rate swap | | | | | |
| | <u>\$ -</u> | <u>\$ 250,814</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ 250,814</u> |

Not included in the above tables is \$272,390 and \$262,658 of cash held in the investment account at June 30, 2017 and 2016, respectively.

Allendale's policy is to recognize transfers in and out of Level 1, 2, and 3 fair value classifications as of the beginning of the fiscal year of the change in circumstances that caused the transfer. There were no transfers during the years ended June 30, 2017 and 2016.

Level 1 Inputs

Fair values for Allendale's money market funds, marketable equity funds, equity mutual funds, fixed-income funds in 2016, and mutual funds - other were based on quoted market prices.

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Notes to Financial Statements June 30, 2017 and 2016

Note 4 - Fair Value Measurements (Continued)

Level 2 Inputs

Estimated fair values of fixed-income funds and U.S. Treasury securities are derived from readily available pricing sources and third-party pricing services for identical or comparable instruments.

The derivative instrument consists solely of an interest rate swap that is not traded on an exchange and is recorded at fair value based on a variety of observable inputs, including contractual terms, interest rate curves, measure of volatility, and correlations of such inputs. Allendale's derivative instrument is classified as Level 2 in the fair value hierarchy.

Investments in Entities that Calculate Net Asset Value per Share

Allendale holds shares or interests in investment companies whereby the fair value of the investments is measured on a recurring basis using net asset value per share (or its equivalent) of the investment companies as a practical expedient.

At year end, the fair value, unfunded commitments, and redemption rules of those investments are as follows :

| | <u>June 30, 2017</u> | <u>June 30, 2016</u> | <u>June 30, 2017</u> | | |
|-------------|----------------------|----------------------|-----------------------------|------------------------------------------|---------------------------------|
| | <u>Fair Value</u> | <u>Fair Value</u> | <u>Unfunded Commitments</u> | <u>Redemption Frequency, if Eligible</u> | <u>Redemption Notice Period</u> |
| Hedge funds | <u>\$ 638,757</u> | <u>\$ 595,986</u> | <u>\$ -</u> | Quarterly | 65 days |

The hedge fund is comprised of various investment managers that may employ a variety of alternative investment strategies, including equity securities, bonds and other fixed-income securities, real estate investment trusts, mortgage-backed securities, other asset-backed securities, collateralized debt obligations, and non-U.S. securities.

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Notes to Financial Statements June 30, 2017 and 2016

Note 5 - Property and Equipment

The cost of property and equipment is summarized as follows:

| | 2017 | 2016 | Depreciable Life - Years |
|---------------------------------------------------|----------------------|----------------------|-----------------------------|
| Land and improvements | \$ 2,177,612 | \$ 2,073,571 | 10-15 |
| Building and improvements | 27,799,991 | 27,721,884 | 5-25 |
| Furniture and equipment | 5,142,343 | 4,981,145 | 3-10 |
| Vehicles | 928,071 | 908,172 | 3-7 |
| Assets under construction | 44,534 | 27,504 | - |
| Total cost | 36,092,551 | 35,712,276 | |
| Less accumulated depreciation and amortization | <u>(23,057,774)</u> | <u>(21,671,509)</u> | |
| Net carrying amount | <u>\$ 13,034,777</u> | <u>\$ 14,040,767</u> | |

Note 6 - Line of Credit

Allendale has an unsecured revolving line of credit agreement totaling \$1,500,000 with interest at a variable interest rate as determined by the bank's prime interest rate index, expiring in February 2018. The effective rate as of June 30, 2017 and 2016 was 4.25 and 3.5 percent, respectively.

There were no outstanding borrowings as of June 30, 2017 and 2016. It is management's expectation the line of credit will be renewed.

Note 7 - Bonds Payable

On October 17, 2001, the Village of Lake Villa (the "Village") issued \$5,200,000 in variable rate demand revenue bonds. The proceeds of the bonds were then loaned to Allendale to finance construction of a residential treatment unit and a community outpatient counseling center with a training facility and to refinance outstanding debt. In accordance with the above, on October 13, 2011, Allendale issued an irrevocable letter of credit in the amount of \$3,330,562 supporting the payment of the loan. The letter of credit was issued by Wells Fargo Bank, N.A. and expires on October 14, 2021.

The loan agreement requires variable annual principal payments that began in October 2003 and continue through October 2026. Interest is payable monthly and began in November 2001. The loan bears interest at the lowest rate of interest, which will permit the bonds to be remarketed at par, not to exceed the lesser of 15 percent or the letter of credit interest rate. The interest rate is determined weekly (0.95 and 0.46 percent as of June 30, 2017 and 2016, respectively). The bond payable balance as of June 30, 2017 and 2016 was \$1,880,000 and \$2,185,000, respectively.

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Notes to Financial Statements June 30, 2017 and 2016

Note 7 - Bonds Payable (Continued)

On December 1, 2013, the City of Burbank (Burbank) issued \$2,250,000 in a variable rate demand revenue bond. The proceeds of the bond were loaned to Allendale to finance the purchase of a building in North Chicago to house a program providing residential treatment and educational services and to make building renovations at its Lake Villa campus. Principal and interest on the bond are payable monthly and began in January 2014 with a final payment on December 1, 2028. During the interest period, interest on the bond shall accrue at the rate equal to the quarterly one-month LIBOR, plus 275 basis points multiplied by 70 percent (the initial interest rate). The interest rate was 2.79 and 2.25 percent as of June 30, 2017 and 2016, respectively. The bond payable balance was \$1,837,800 and \$1,961,400 as of June 30, 2017 and 2016, respectively.

The loan agreements require Allendale to maintain certain ratios and impose certain restrictions on Allendale.

Future principal payments by fiscal year for the bonds payable outstanding as of June 30, 2017 are as follows:

| | |
|------------|---------------------|
| 2018 | \$ 437,590 |
| 2019 | 267,990 |
| 2020 | 278,390 |
| 2021 | 293,790 |
| 2022 | 317,590 |
| Thereafter | <u>2,122,450</u> |
| Total | <u>\$ 3,717,800</u> |

Note 8 - Interest Rate Swap Agreements

On July 15, 2008, Allendale began utilizing a derivative financial instrument to reduce its exposure to market risks from changes in interest rates on its revenue bonds (see Note 7). The instrument used to mitigate these risks is an interest rate swap. Allendale holds two interest rate swap agreements with First American Bank. Any change in fair value of the interest rate swap agreements is recognized in the statement of activities.

Allendale is exposed to credit-related losses in the event of nonperformance by the counterparty to this financial instrument. However, the counterparty to these agreements is First American Bank and the risk of loss due to nonperformance is considered by management to be minimal. Allendale does not hold or issue interest rate swaps for trading purposes.

As of June 30, 2017 and 2016, Allendale's interest rate swaps' notional amounts were \$3,717,800 and \$4,146,400, respectively. The notional amounts do not represent a measure of the exposure to Allendale.

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Notes to Financial Statements June 30, 2017 and 2016

Note 8 - Interest Rate Swap Agreements (Continued)

Allendale's interest swap agreement with a notional balance of \$1,880,000 and \$2,185,000 as of June 30, 2017 and 2016, respectively, matures on July 16, 2018 and has a fixed rate of 3.39 percent. Allendale will pay the counterparty interest at a fixed rate as noted, and the counterparty will pay Allendale interest at a variable rate equal to the USD-SIFMA Municipal Swap Index rate.

Allendale's interest swap agreement with a notional balance of \$1,837,800 and \$1,961,400 as of June 30, 2017 and 2016, respectively, matures on December 1, 2028 and has a fixed rate of 2.03 percent. Allendale will pay the counterparty interest at a fixed rate as noted, and the counterparty will pay Allendale interest at 70 percent of the USD-LIBOR-BBA index rate.

The following table presents the amounts and locations of the amounts relating to Allendale's interest rate swaps in the financial statements as of and for the years ended June 30, 2017 and 2016:

| | <u>2017</u> | <u>2016</u> |
|---------------------------------------------------------|------------------|---------------------|
| Statement of financial position information - | | |
| Fair value of interest rate swap liability (see Note 4) | \$ 98,565 | \$ 250,814 |
| Statement of activities information - | | |
| Change in fair value of interest rate swap | | |
| agreements - Net of periodic settlement payments | \$ 152,249 | \$ (8,843) |
| Interest expense and financing fees | <u>(82,949)</u> | <u>(125,430)</u> |
| Total gain (loss) on derivative instrument | <u>\$ 69,300</u> | <u>\$ (134,273)</u> |

Note 9 - Pension and Other Postretirement Benefit Plans

Allendale has a defined benefit retirement plan (the "Plan") covering substantially all employees with one year of continuous service who meet the age requirements of the Plan. Effective May 1, 2005, Allendale froze future benefit accruals under the Plan. Participants will receive the benefit they had accrued as of that date upon their retirement or termination of employment.

Plan benefits are computed based on actuarial assumptions under the unit cost method. If Allendale were to terminate the Plan, different actuarial assumptions would be used to determine the actuarial present value of the pension obligation.

The Allendale Association

Notes to Financial Statements June 30, 2017 and 2016

Note 9 - Pension and Other Postretirement Benefit Plans (Continued)

Obligations and Funded Status

| | Pension Benefits | |
|------------------------------------------|------------------|----------------|
| | 2017 | 2016 |
| Projected benefit obligation | \$ 7,326,188 | \$ 8,000,996 |
| Fair value of plan assets at end of year | 5,630,770 | 5,677,332 |
| Funded status | \$ (1,695,418) | \$ (2,323,664) |

Amounts recognized in the statement of financial position consist of the following:

| | Pension Benefits | |
|----------------------|------------------|----------------|
| | 2017 | 2016 |
| Accrued pension cost | \$ (1,695,418) | \$ (2,323,664) |

The amounts in unrestricted net assets that have not yet been recognized as components of net periodic benefit cost are as follows:

| | Pension Benefits | |
|--------------------|------------------|--------------|
| | 2017 | 2016 |
| Net actuarial loss | \$ 2,445,132 | \$ 3,410,800 |

| | Pension Benefits | |
|-----------------------------------------------------------------------------|------------------|------------|
| | 2017 | 2016 |
| Net Periodic Benefit Cost, Employer Contributions, and Benefits Paid | | |
| Net periodic benefit cost | \$ 337,422 | \$ 151,050 |
| Employer contributions | - | 300,000 |
| Benefits paid | (496,637) | (178,817) |

Other Changes in Plan Assets and Benefit Obligations Recognized in the Statement of Activities

| | Pension Benefits | |
|----------------------------------------------------------------------------|------------------|--------------|
| | 2017 | 2016 |
| Net (gain) loss | \$ (610,109) | \$ 1,381,951 |
| Amortization of net loss | (188,091) | (101,763) |
| Amount recognized due to settlement | (167,468) | - |
| Total pension-related changes other than net periodic pension benefit cost | \$ (965,668) | \$ 1,280,188 |

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Notes to Financial Statements June 30, 2017 and 2016

Note 9 - Pension and Other Postretirement Benefit Plans (Continued)

Assumptions

The following are the weighted average assumptions used to determine benefit obligations and net period cost for the years ended June 30:

| | Pension Benefits | |
|-----------------------------------------|------------------|--------|
| | 2017 | 2016 |
| Discount rate: | | |
| Preretirement | 3.85 % | 4.75 % |
| Postretirement | 3.85 | 4.75 |
| Net periodic benefit cost | 4.05 | 3.85 |
| Long-term rate of return on plan assets | 6.50 | 6.50 |

The pension plan's weighted average asset allocation as of June 30, 2017 and 2016 by asset category is as follows:

| | Pension Benefits | |
|-------------------------------------|------------------|---------|
| | 2017 | 2016 |
| Equity securities | 50.56 % | 49.82 % |
| Insurance company's general account | 9.16 | 4.78 |
| Fixed income | 40.28 | 45.40 |

Allendale's expected long-term return on plan assets assumption is based on a periodic review and modeling of the Plan's asset allocation and liability structure over a long-term horizon. Expectations of returns for each asset class are the most important of the assumptions used in the review and modeling and are based on comprehensive reviews of historical data and economic/financial market theory. The expected long-term rate of return on assets was selected from the range of reasonable rates determined by (a) historical real returns, net of inflation, for the asset classes covered by the investment policy and (b) projected inflation over the long-term period during which benefits are payable to plan participants.

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Notes to Financial Statements June 30, 2017 and 2016

Note 9 - Pension and Other Postretirement Benefit Plans (Continued)

Pension Plan Assets

Investment Policy

Allendale's investment policy for its defined benefit retirement plan includes various guidelines and procedures designed to ensure assets are invested in a manner necessary to meet expected future benefits earned by participants. The investment guidelines consider a broad range of economic conditions. Central to the policy are the target allocations range (shown above) by major asset categories.

The objectives of the target allocations are to maintain investment portfolios that diversify risk through prudent asset allocation parameters, achieve asset returns that meet or exceed the Plan's actuarial assumptions, and achieve asset returns that are competitive with like institutions employing similar investment strategies.

The investment policy is periodically reviewed by Allendale and a designated third-party fiduciary for investment matters. The policy is established and administered in a manner so as to comply at all times with applicable government regulations.

As of June 30, 2017 and 2016, the target allocations for the pension plan by asset category are as follows: equity securities, 50 percent, and fixed income and cash, 50 percent.

The fair values of Allendale's pension plan assets at June 30, 2017 and 2016 by major asset classes are as follows:

Fair Value Measurements at June 30, 2017

| | Total | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
|------------------------------|--------------|----------------------------------------------------------------------------|-----------------------------------------------------------|----------------------------------------------------|
| Marketable equity securities | \$ 2,847,080 | \$ 2,847,080 | \$ - | \$ - |
| Fixed-income funds | 2,267,830 | - | 2,267,830 | - |
| Total | \$ 5,114,910 | \$ 2,847,080 | \$ 2,267,830 | \$ - |

Fair Value Measurements at June 30, 2016

| | Total | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
|------------------------------|--------------|----------------------------------------------------------------------------|-----------------------------------------------------------|----------------------------------------------------|
| Marketable equity securities | \$ 2,828,616 | \$ 2,828,616 | \$ - | \$ - |
| Fixed-income funds | 2,577,762 | - | 2,577,762 | - |
| Total | \$ 5,406,378 | \$ 2,828,616 | \$ 2,577,762 | \$ - |

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Notes to Financial Statements June 30, 2017 and 2016

Note 9 - Pension and Other Postretirement Benefit Plans (Continued)

Level 1 Inputs

Fair value of equity securities is determined by external fund managers based on quoted market prices in active markets.

Level 2 Inputs

Estimated fair values of fixed-income funds are derived from readily available pricing sources and third-party pricing services for identical or comparable instruments.

Not included in the above table is \$515,860 and \$270,954 of cash equivalents invested in the insurance company's general account for the years ended June 30, 2017 and 2016, respectively.

As of June 30, 2017, Allendale accrued \$10,939 including interest payable to the spouse of a former employee as previously authorized by the board of trustees. The balance accrued as of June 30, 2016 was \$17,325.

Cash Flow

The following benefit payments related to the pension plan, which reflect expected future service, are expected to be paid:

| <u>Years Ending June 30</u> | <u>Pension Benefits</u> |
|---------------------------------|-----------------------------|
| 2018 | \$ 970,000 |
| 2019 | 450,000 |
| 2020 | 220,000 |
| 2021 | 51,000 |
| 2022 | 390,000 |
| 2023-2027 | 2,260,000 |

Note 10 - Defined Contribution Plan

Allendale also has a defined contribution retirement plan, which covers substantially all of its employees with one year of continuous service who meet the age requirements of the plan. Allendale amended the plan, effective May 1, 2005, to make matching contributions of 100 percent up to 5 percent of participants' salaries, which vest over four years. The matching contributions were \$519,274 and \$552,279 for the years ended June 30, 2017 and 2016, respectively.

Note 11 - Leases

Allendale has entered into various facility lease agreements with monthly payments ranging from approximately \$1,800 to \$12,400. These leases are at various locations and mature from 2017 through 2022.

The Allendale Association

Notes to Financial Statements June 30, 2017 and 2016

Note 11 - Leases (Continued)

The following is a schedule of future minimum rental payments under the operating leases:

| Years Ending June 30 | Amount |
|-------------------------|---------------------|
| 2018 | \$ 327,678 |
| 2019 | 316,672 |
| 2020 | 168,172 |
| 2021 | 132,043 |
| 2022 | 120,000 |
| Thereafter | 10,000 |
| Total | <u>\$ 1,074,565</u> |

Rent expense charged to operations, including pass-through operating expenses for certain locations and short-term leases, amounted to \$373,014 and \$426,534 for the years ended June 30, 2017 and 2016, respectively.

Note 12 - Temporarily Restricted Net Assets

Temporarily restricted net assets are available for the following purposes:

| | 2017 | 2016 |
|-------------------------------------|------------------|-------------------|
| Alumni scholarship funds | \$ 9,576 | \$ 13,041 |
| Individual pledge of life insurance | 25,000 | 25,000 |
| Miscellaneous | 1,339 | 13,530 |
| School district counseling grant | 39,499 | 30,974 |
| Charitable gift annuity | 17,908 | 16,342 |
| Capital campaign | - | 123,073 |
| Total | <u>\$ 93,322</u> | <u>\$ 221,960</u> |

Allendale completed a capital campaign, which financed the construction of two new buildings: a cafeteria (completed in 2010) and a facilities/maintenance operations support center (completed in 2012), as well as the renovation of several existing buildings at its Lake Villa campus for providing health services, program administration, technology support, and physical education (completed in 2014).

Donation/pledges received for the campaign are considered temporarily restricted assets until the amounts are spent or the assets are placed in service. All remaining capital campaign pledges were written off as of June 30, 2017.

Note 13 - Endowments

Endowment

Permanently restricted net assets relate to donations made in prior years in which the gift's principal was to be perpetually invested and the income used for program operations.

Allendale's endowment consists of three individual funds and includes both donor-restricted endowment funds and funds designated by the board of trustees to function as endowments. As required by GAAP, net assets associated with endowment funds, including funds designated by the board of trustees to function as endowments, are classified and reported based on existences or absences of donor-imposed restrictions.

Interpretation of Relevant Law

The board of trustees of Allendale has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, Allendale classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment and (b) the original value of subsequent gifts to the permanent endowment. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by Allendale in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, Allendale considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of Allendale and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The expected total return from income and the appreciation of investments
- (5) Other resources of Allendale
- (6) The investment policies of Allendale

The Allendale Association

Notes to Financial Statements June 30, 2017 and 2016

Note 13 - Endowments (Continued)

Return Objectives and Risk Parameters

Allendale has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment. Endowment assets include those assets of donor-restricted funds that Allendale must hold in perpetuity as well as board-designated funds. Under this policy, as approved by the board of trustees, the endowment's equity assets are invested in a manner that is intended to achieve a cumulative return on investment percentage which exceeds the Standard & Poor's 500 index by at least 300 basis points over a three-year period. Fixed-income assets are invested with the objective to achieve a cumulative return on investment percentage that exceeds the Lehman Aggregate index by at least 150 basis points over a three-year period. Actual returns in any given year may vary from this amount.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, Allendale relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). Allendale targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

Spending Policy and How the Investment Objectives Relate to Spending Policy

Allendale has a policy of appropriating for distribution each year an amount that shall not exceed 5 percent of a three-calendar-year trailing average of the fair market value of the funds. The distribution percentage utilized each year is determined by the board of trustees when approving the annual budget. In establishing this policy, Allendale considered the long-term expected return on its endowment. Accordingly, over the long term, Allendale expects the current spending policy to allow its endowment to grow annually at a level equal to changes in the CPI. This is consistent with Allendale's objective to provide additional real growth through new gifts and investment returns.

Endowment Net Asset Composition by Type of Fund as of June 30, 2017

| | <u>Unrestricted</u> | <u>Temporarily Restricted</u> | <u>Permanently Restricted</u> | <u>Total</u> |
|----------------------------------|---------------------|-----------------------------------|-----------------------------------|---------------------|
| Donor-restricted endowment funds | \$ - | \$ - | \$ 170,643 | \$ 170,643 |
| Board-designated endowment funds | 6,964,507 | - | - | 6,964,507 |
| Total funds | <u>\$ 6,964,507</u> | <u>\$ -</u> | <u>\$ 170,643</u> | <u>\$ 7,135,150</u> |

The Allendale Association

Notes to Financial Statements June 30, 2017 and 2016

Note 13 - Endowments (Continued)

Changes in Endowment Net Assets for the Fiscal Year Ended June 30, 2017

| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
|----------------------------|---------------------|---------------------------|---------------------------|---------------------|
| Endowment net assets - | | | | |
| Beginning of year | \$ 6,289,122 | \$ - | \$ 170,643 | \$ 6,459,765 |
| Contributions | 28,702 | - | - | 28,702 |
| Net investment return | 682,960 | 4,261 | - | 687,221 |
| Investment management fees | (36,277) | - | - | (36,277) |
| Appropriation of endowment | - | (4,261) | - | (4,261) |
| Endowment net assets - | | | | |
| End of year | <u>\$ 6,964,507</u> | <u>\$ -</u> | <u>\$ 170,643</u> | <u>\$ 7,135,150</u> |

Endowment Net Asset Composition by Type of Fund as of June 30, 2016

| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
|----------------------------------|---------------------|---------------------------|---------------------------|---------------------|
| Donor-restricted endowment funds | \$ - | \$ - | \$ 170,643 | \$ 170,643 |
| Board-designated endowment funds | 6,289,122 | - | - | 6,289,122 |
| Total funds | <u>\$ 6,289,122</u> | <u>\$ -</u> | <u>\$ 170,643</u> | <u>\$ 6,459,765</u> |

Changes in Endowment Net Assets for the Fiscal Year Ended June 30, 2016

| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
|----------------------------|---------------------|---------------------------|---------------------------|---------------------|
| Endowment net assets - | | | | |
| Beginning of year | \$ 6,406,645 | \$ - | \$ 170,643 | \$ 6,577,288 |
| Net investment loss | (81,253) | 2,967 | - | (78,286) |
| Investment management fees | (36,270) | - | - | (36,270) |
| Appropriation of endowment | - | (2,967) | - | (2,967) |
| Endowment net assets - | | | | |
| End of year | <u>\$ 6,289,122</u> | <u>\$ -</u> | <u>\$ 170,643</u> | <u>\$ 6,459,765</u> |

Note 14 - Concentrations

Allendale receives a substantial portion of its support from the State of Illinois. This support totaled approximately 50 percent of the total revenue for the fiscal years ended June 30, 2017 and 2016. As of June 30, 2017 and 2016, Allendale had total receivables from the Illinois Department of Human Services and the Illinois Department of Healthcare and Family Services amounting to \$1,931,820 and \$1,095,786, respectively.

Additional Information

Independent Auditor's Report on Additional Information

To the Board of Trustees
The Allendale Association

We have audited the financial statements of The Allendale Association (Allendale) as of and for the year ended June 30, 2017 and have issued our report thereon dated December 15, 2017, which contained an unmodified opinion on those financial statements.

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The additional information, as listed in the table of contents, is presented for the purpose of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from, and relates directly to, the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Plante & Moran, PLLC

December 15, 2017

The Allendale Association

Statement of Functional Revenue and Expenses (Department of Children and Family Services Residential Treatment Program) Year Ended June 30, 2017

Support, Revenue, and Gains

| | |
|------------------------------------------------------------|----------------------------|
| Fees and grants from governmental agencies: | |
| Illinois Department of Children and Family Services | \$ 7,559,605 |
| Illinois Department of Healthcare and Family Services | 1,717,472 |
| Illinois Department of Human Services | 68,873 |
| Local education agency payments | 809,873 |
| Other governmental agencies | <u>1,613,567</u> |
| Total fees and grants from governmental agencies | 11,769,390 |
| Other revenue: | |
| Client/family payments | 156,788 |
| Miscellaneous | <u>945</u> |
| Total other revenue | <u>157,733</u> |
| Total support, revenue, and gains | 11,927,123 |
| Expenses | <u>12,764,504</u> |
| Excess of Expenses Over Support, Revenue, and Gains | <u><u>\$ (837,381)</u></u> |

The Allendale Association

Statement of Expenses by Function (Department of Children and Family Services Residential Treatment Program) Year Ended June 30, 2017

| | Residential Treatment | Management and General Allocation (1) | Total |
|----------------------------------------------------|----------------------------|---------------------------------------------|----------------------------|
| Salaries | \$ 6,967,109 | \$ 574,876 | \$ 7,541,985 |
| Employee health and retirement benefits | 1,413,264 | 146,966 | 1,560,230 |
| Payroll taxes, etc. | <u>516,219</u> | <u>42,760</u> | <u>558,979</u> |
| Total salaries and related expenses | 8,896,592 | 764,602 | 9,661,194 |
| Professional fees and contract service payments | 448,824 | 103,284 | 552,108 |
| Supplies | 651,200 | 37,060 | 688,260 |
| Telecommunications | 91,952 | 3,306 | 95,258 |
| Postage and shipping | 20,612 | 2,275 | 22,887 |
| Occupancy | 406,363 | 8,910 | 415,273 |
| Equipment repairs, maintenance, and rentals | 60,686 | - | 60,686 |
| Insurance premiums | 179,103 | 10,291 | 189,394 |
| Outside printing, artwork, etc. | 8,836 | - | 8,836 |
| Local transportation | 108,791 | 4,979 | 113,770 |
| Training, conferences, and meetings | 16,442 | 4,735 | 21,177 |
| Subscriptions and reference publications | 625 | 71 | 696 |
| Client-specific assistance | 256,904 | - | 256,904 |
| Membership and accreditation dues | 16,476 | 512 | 16,988 |
| Staff recruitment and marketing advertising | 28,935 | 2,168 | 31,103 |
| Interest expense and financing fees | 88,547 | 1,990 | 90,537 |
| Provision for bad debts | 1,484 | - | 1,484 |
| Miscellaneous | <u>28,255</u> | <u>529</u> | <u>28,784</u> |
| Total expenses before depreciation | 11,310,627 | 944,712 | 12,255,339 |
| Depreciation | <u>412,238</u> | <u>96,927</u> | <u>509,165</u> |
| Total expenses | <u>\$11,722,865</u> | <u>\$ 1,041,639</u> | <u>\$12,764,504</u> |

(1) Management and general central office expenses were allocated based on the total full-time equivalent positions of the listed functions compared to the agency total of full-time equivalent positions.

The Allendale Association

Statement of Functional Revenue and Expenses (Department of Children and Family Services North Chicago Residential Treatment Program) Year Ended June 30, 2017

Support, Revenue, and Gains

Fees and grants from governmental agencies:

| | |
|-------------------------------------------------------|---------------|
| Illinois Department of Children and Family Services | \$ 1,985,438 |
| Illinois Department of Healthcare and Family Services | 12,870 |
| Local education agency payments | 68,340 |
| Other governmental agencies | <u>15,372</u> |

Total fees and grants from governmental agencies 2,082,020

Other revenue - Client/family payments 200

Total support, revenue, and gains 2,082,220

Expenses 2,204,756

Excess of Expenses Over Support, Revenue, and Gains \$ (122,536)

The Allendale Association

Statement of Expenses by Function (Department of Children and Family Services North Chicago Residential Treatment Program) Year Ended June 30, 2017

| | North Chicago | Management and General Allocation (1) | Total |
|----------------------------------------------------|---------------------|---------------------------------------------|---------------------|
| Salaries | \$ 1,203,358 | \$ 101,426 | \$ 1,304,784 |
| Employee health and retirement benefits | 263,222 | 25,929 | 289,151 |
| Payroll taxes, etc. | 89,265 | 7,544 | 96,809 |
| Total salaries and related expenses | 1,555,845 | 134,899 | 1,690,744 |
| Professional fees and contract service payments | 67,494 | 18,223 | 85,717 |
| Supplies | 94,431 | 6,539 | 100,970 |
| Telecommunications | 6,411 | 583 | 6,994 |
| Postage and shipping | 3,637 | 401 | 4,038 |
| Occupancy | 47,362 | 1,572 | 48,934 |
| Equipment repairs, maintenance, and rentals | 12,113 | - | 12,113 |
| Insurance premiums | 31,599 | 1,816 | 33,415 |
| Outside printing, artwork, etc. | 979 | - | 979 |
| Local transportation | 23,939 | 878 | 24,817 |
| Training, conferences, and meetings | 2,259 | 835 | 3,094 |
| Subscriptions and reference publications | 218 | 13 | 231 |
| Client-specific assistance | 37,261 | - | 37,261 |
| Membership and accreditation dues | 2,764 | 90 | 2,854 |
| Staff recruitment and marketing advertising | 5,104 | 382 | 5,486 |
| Interest expense and financing fees | 24,148 | 351 | 24,499 |
| Miscellaneous | 768 | 93 | 861 |
| Total expenses before depreciation | 1,916,332 | 166,675 | 2,083,007 |
| Depreciation | 104,648 | 17,101 | 121,749 |
| Total expenses | \$ 2,020,980 | \$ 183,776 | \$ 2,204,756 |

- (1) Management and general central office expenses were allocated based on the total full-time equivalent positions of the listed functions compared to the agency total of full-time equivalent positions.

The Allendale Association

Statement of Functional Revenue and Expenses (Department of Children and Family Services Group Homes Program) Year Ended June 30, 2017

Support, Revenue, and Gains

| | |
|------------------------------------------------------------|----------------------------|
| Fees and grants from governmental agencies: | |
| Illinois Department of Children and Family Services | \$ 713,482 |
| Illinois Department of Healthcare and Family Services | 462,300 |
| Illinois Department of Human Services | 110,648 |
| Local education agency payments | 62,962 |
| Other governmental agencies | <u>15,569</u> |
| Total fees and grants from governmental agencies | 1,364,961 |
| Other revenue - Client/Family payments | <u>103</u> |
| Total support, revenue, and gains | 1,365,064 |
| Expenses | <u>2,042,005</u> |
| Excess of Expenses Over Support, Revenue, and Gains | <u><u>\$ (676,941)</u></u> |

The Allendale Association

Statement of Expenses by Function (Department of Children and Family Services Group Homes Program) Year Ended June 30, 2017

| | Group Homes | Management and General Allocation (1) | Total |
|----------------------------------------------------|----------------------------|---------------------------------------------|----------------------------|
| Salaries | \$ 1,127,474 | \$ 96,833 | \$ 1,224,307 |
| Employee health and retirement benefits | 254,358 | 24,755 | 279,113 |
| Payroll taxes, etc. | <u>83,679</u> | <u>7,203</u> | <u>90,882</u> |
| Total salaries and related expenses | 1,465,511 | 128,791 | 1,594,302 |
| Professional fees and contract service payments | 40,976 | 17,397 | 58,373 |
| Supplies | 57,313 | 6,242 | 63,555 |
| Telecommunications | 10,313 | 557 | 10,870 |
| Postage and shipping | 3,472 | 383 | 3,855 |
| Occupancy | 49,197 | 1,501 | 50,698 |
| Equipment repairs, maintenance, and rentals | 4,641 | - | 4,641 |
| Insurance premiums | 30,168 | 1,733 | 31,901 |
| Outside printing, artwork, etc. | 935 | - | 935 |
| Local transportation | 20,851 | 839 | 21,690 |
| Training, conferences, and meetings | 2,157 | 798 | 2,955 |
| Subscriptions and reference publications | 36 | 12 | 48 |
| Client-specific assistance | 85,075 | - | 85,075 |
| Membership and accreditation dues | 2,761 | 86 | 2,847 |
| Staff recruitment and marketing advertising | 4,873 | 365 | 5,238 |
| Interest expense and financing fees | 2,796 | 335 | 3,131 |
| Miscellaneous | <u>1,449</u> | <u>89</u> | <u>1,538</u> |
| Total expenses before depreciation | 1,782,524 | 159,128 | 1,941,652 |
| Depreciation | <u>84,026</u> | <u>16,327</u> | <u>100,353</u> |
| Total expenses | <u>\$ 1,866,550</u> | <u>\$ 175,455</u> | <u>\$ 2,042,005</u> |

- (1) Management and general central office expenses were allocated based on the total full-time equivalent positions of the listed functions compared to the agency total of full-time equivalent positions.

The Allendale Association

Statement of Functional Revenue and Expenses (Department of Children and Family Services Benet Lake Child and Adolescent Treatment Center) Year Ended June 30, 2017

Support, Revenue, and Gains

| | |
|-------------------------------------------------------|---------------------------|
| Fees and grants from governmental agencies: | |
| Illinois Department of Children and Family Services | \$ 1,461,811 |
| Illinois Department of Healthcare and Family Services | 1,172 |
| Local education agency payments | 115,029 |
| Other governmental agencies | <u>484,277</u> |
| Total fees and grants from governmental agencies | 2,062,289 |
| Other revenue: | |
| Client/family payments | 311 |
| Miscellaneous | <u>87</u> |
| Total other revenue | <u>398</u> |
| Total support, revenue, and gains | 2,062,687 |
| Expenses | <u>2,108,544</u> |
| Excess of Expenses Over Support, Revenue, and Gains | <u><u>\$ (45,857)</u></u> |

The Allendale Association

Statement of Expenses by Function (Department of Children and Family Services Benet Lake Child and Adolescent Treatment Center) Year Ended June 30, 2017

| | Benet Lake Child and Adolescent Treatment Center | Management and General Allocation (1) | Total |
|----------------------------------------------------|-----------------------------------------------------------|---------------------------------------------|----------------------------|
| Salaries | \$ 1,070,614 | \$ 106,019 | \$ 1,176,633 |
| Employee health and retirement benefits | 232,238 | 27,104 | 259,342 |
| Payroll taxes, etc. | 79,408 | 7,886 | 87,294 |
| | <hr/> | <hr/> | <hr/> |
| Total salaries and related expenses | 1,382,260 | 141,009 | 1,523,269 |
| Professional fees and contract service payments | 54,303 | 19,048 | 73,351 |
| Supplies | 84,423 | 6,835 | 91,258 |
| Telecommunications | 13,822 | 610 | 14,432 |
| Postage and shipping | 3,801 | 420 | 4,221 |
| Occupancy | 178,658 | 1,643 | 180,301 |
| Equipment repairs, maintenance, and rentals | 11,454 | - | 11,454 |
| Insurance premiums | 33,030 | 1,898 | 34,928 |
| Outside printing, artwork, etc. | 1,024 | - | 1,024 |
| Local transportation | 14,477 | 918 | 15,395 |
| Training, conferences, and meetings | 2,721 | 873 | 3,594 |
| Subscriptions and reference publications | 220 | 13 | 233 |
| Client-specific assistance | 41,002 | - | 41,002 |
| Membership and accreditation dues | 6,879 | 94 | 6,973 |
| Staff recruitment and marketing advertising | 5,337 | 400 | 5,737 |
| Interest expense and financing fees | 2,863 | 367 | 3,230 |
| Miscellaneous | 3,220 | 98 | 3,318 |
| | <hr/> | <hr/> | <hr/> |
| Total expenses before depreciation | 1,839,494 | 174,226 | 2,013,720 |
| Depreciation | 76,949 | 17,875 | 94,824 |
| | <hr/> | <hr/> | <hr/> |
| Total expenses | <u><u>\$ 1,916,443</u></u> | <u><u>\$ 192,101</u></u> | <u><u>\$ 2,108,544</u></u> |

(1) Management and general central office expenses were allocated based on the total full-time equivalent positions of the listed functions compared to the agency total of full-time equivalent positions.

The Allendale Association

Statement of Functional Revenue and Expenses (Department of Children and Family Services Foster Care Program) Year Ended June 30, 2017

Support, Revenue, and Gains -

Fees and grants from governmental agencies -

Illinois Department of Children and Family Services

\$ 1,069,091

Expenses

1,061,648

Excess of Support, Revenue, and Gains Over Expenses

\$ 7,443

The Allendale Association

Statement of Expenses by Function (Department of Children and Family Services Foster Care Program) Year Ended June 30, 2017

| | Foster Care | Management and General Allocation (1) | Total |
|----------------------------------------------------|----------------------------|---------------------------------------------|----------------------------|
| | <u> </u> | <u> </u> | <u> </u> |
| Salaries | \$ 327,024 | \$ 32,533 | \$ 359,557 |
| Employee health and retirement benefits | 79,327 | 8,317 | 87,644 |
| Payroll taxes, etc. | <u>24,302</u> | <u>2,420</u> | <u>26,722</u> |
| Total salaries and related expenses | 430,653 | 43,270 | 473,923 |
| Professional fees and contract service payments | 10,184 | 5,845 | 16,029 |
| Supplies | 24,276 | 2,097 | 26,373 |
| Telecommunications | 9,467 | 187 | 9,654 |
| Postage and shipping | 1,166 | 129 | 1,295 |
| Occupancy | 30,393 | 504 | 30,897 |
| Equipment repairs, maintenance, and rentals | 1,720 | - | 1,720 |
| Insurance premiums | 10,136 | 582 | 10,718 |
| Outside printing, artwork, etc. | 354 | - | 354 |
| Local transportation | 37,903 | 282 | 38,185 |
| Training, conferences, and meetings | - | 268 | 268 |
| Subscriptions and reference publications | 12 | 4 | 16 |
| Client-specific assistance | 421,453 | - | 421,453 |
| Membership and accreditation dues | 887 | 29 | 916 |
| Staff recruitment and marketing advertising | 5,606 | 123 | 5,729 |
| Interest expense and financing fees | 5,465 | 113 | 5,578 |
| Miscellaneous | <u>492</u> | <u>30</u> | <u>522</u> |
| Total expenses before depreciation | 990,167 | 53,463 | 1,043,630 |
| Depreciation | <u>12,533</u> | <u>5,485</u> | <u>18,018</u> |
| Total expenses | <u><u>\$ 1,002,700</u></u> | <u><u>\$ 58,948</u></u> | <u><u>\$ 1,061,648</u></u> |

- (1) Management and general central office expenses were allocated based on the total full-time equivalent positions of the listed functions compared to the agency total of full-time equivalent positions.